

A QUALITY SOURCE
FOR RF AND
MICROWAVE
ENGINEERS



HASCO
COMPONENTS



HASCO Components stands as a premier global supplier, specializing in on-demand RF, Microwave, and Millimeter Wave components. Our expertise spans these realms, where quality converges with precision and innovation, all underpinned by a steadfast commitment to customer-centric service.



ABOUT US

HASCO Components is a premier franchise distributor and supplier of cutting-edge microwave and RF components and solutions. With a strong presence on the West Coast of the United States, HASCO has been serving the RF, Microwave and Millimeter wave industries since the early 1980's. Our commitment to delivering high-quality products, technical expertise, and exceptional customer service has made us a trusted partner for a wide range of customers across diverse sectors.

KEY VALUE PROPOSITIONS

1
ISO
9001:2015 &
AS9120:B
Certified

2
Just-In-Time
(Same-Day
Web Order
Shipments)

3
AI
Responsiveness
(24 Hour
Web Chat)

4
Product
Diversity

5
Global
Reach
&
Robust
Web Store

6
Dedicated
Sales Support
&
Order
Fulfilment

ESTABLISHED IN 1986, HYTECH

ASSOCIATES SALES COMPANY, INC.

(DBA HASCO COMPONENTS), IS

A PRIVATELY HELD CALIFORNIA,

USA CORPORATION OWNED

AND OPERATED BY A GROUP

OF VETERANS WITH A

BACKGROUND IN

NAVAL AVIONICS

AND

DISTRIBUTION



GUIDING PRINCIPALS



Quality

Quality is the cornerstone of our operations at HASCO. We are committed to maintaining the highest standards of excellence throughout our supply chain. All products undergo rigorous testing and inspection processes to meet stringent quality requirements. We adhere to industry standards and certifications to guarantee reliable and high-performance solutions for our customers.

HASCO is IS 9001:2015 and AS9120:B certified



Customer Centric

At HASCO, we prioritize our customers' needs and satisfaction above all else. We maintain close relationships with our clients, gaining a deep understanding of their unique requirements. Our customer-centric approach allows us to tailor solutions that align perfectly with their applications, ensuring optimal performance and efficiency.



Technical Expertise

Our team of experienced sales engineers and technical experts is well-versed in the complexities of RF and microwave technologies. We offer extensive technical support to help our customers identify the most suitable components and configurations for their specific applications. Whether it's assisting with product selection, offering customization options, or providing design assistance, HASCO is dedicated to ensuring customer success.



Innovation

Innovation is at the core of our business philosophy. We continuously strive to stay at the forefront of technological advancements in the RF and microwave industry. HASCO COMPONENTS actively explores emerging trends and collaborates with leading manufacturers to offer the latest products and solutions to our customers.



QUALITY

HASCO Components holds **ISO9001:2015** certification, which is an internationally recognized standard for quality management systems and **AS9120:B** certified, which specifically addresses the aerospace industry's quality requirements for distributors.

HASCO Components also adheres to **CMMC standards**, demonstrating its commitment to protecting customer data and maintaining the highest level of cybersecurity.

CUSTOMER CENTRIC

HASCO fosters a culture of continuous improvement, where employees are encouraged to identify areas for enhancement and implement measures to optimize processes and product quality. Regular internal audits and feedback loops ensure that quality standards are continually refined and strengthened.

Regular customer surveys and communication channels allow us to gauge customer satisfaction levels and identify areas where improvement is needed. Addressing customer concerns promptly and effectively is paramount in maintaining a high level of quality and ensuring customer loyalty.



Customer Needs Assessment

Recognizing that customers may require tailored solutions for specific applications, HASCO Components offers customization options. Our technical experts work closely with customers to understand their unique requirements and develop bespoke solutions that incorporate the latest technologies.

Customized Solutions

Some projects demand unique and customized solutions. HASCO's technical experts work closely with customers to identify specific customization requirements and offer personalized solutions. Whether it's adapting existing components or developing new ones, we ensure the final product aligns precisely with the customer's technical specifications.

Troubleshooting Support

Should customers encounter technical challenges during installation or integration, HASCO's experts are ready to assist. We provide troubleshooting support and offer prompt solutions to address any issues, helping customers maintain seamless operations and minimize downtime.

Collaboration and Education

HASCO's sales engineers are not just problem solvers; we also serve as collaborators and educators. We engage with customers in a collaborative manner, fostering a deeper understanding of the technical aspects of the project. Moreover, they educate customers about the features, benefits, and limitations of different products, empowering them to make informed decisions.

TECHNICAL EXPERTISE

Product Selection Guidance and Support

By staying well-versed on the latest industry advancements and RF & Microwave technology, our technical sales team provides insightful recommendations and product solutions that align with customers' specific technical needs, as well as evolving and complex application demands for emerging markets and traditional aerospace, defense telecommunication and medical sectors.

Technical Education Resource

HASCO-inc.com has become a valuable education resource, providing useful information on emerging technologies, industry trends and cutting-edge RF & Microwave application developments. This information, in turn, helps inform the company's product development and innovation strategies. HASCO's website features robust technical articles, product selection guides, application-focused video and more.

Maintain Strong Industry Connections

HASCO's team of technical sales representatives attend symposiums and sales events designed to promote networking and collaboration among industry peers, experts and thought leaders, which all provides valuable insight into market trends impacting customers, as well as product development strategies.



INNOVATION & FORWARD- THINKING LEADERSHIP

Product Research and Development

At HASCO Components, we invest in research and development to stay ahead of emerging trends and technologies. Our team of engineers and technical experts constantly explore new concepts and designs to develop innovative RF and Microwave components that address the evolving needs of customers.

Up-To-Date on Industry Developments

Our Sales and Marketing teams keep a close eye on the latest developments and trends in the RF and Microwave industry. This includes attending industry conferences, participating in technical forums and engaging in continuous learning to remain updated about emerging technologies in an effort to continuously identify the most advanced and innovative solutions that are poised to deliver exceptional performance and efficiency.

Expansive and Innovative Product Portfolio

At HASCO, we offer an extensive and diverse product portfolio, encompassing a wide range of RF and Microwave components and systems. This portfolio is regularly updated to include the latest advancements in the field, ensuring customer have access to state-of-the-art solutions.



HASCO PRODUCTS

The screenshot shows the HASCO website interface. At the top, the HASCO logo is on the left, and navigation links for 'PRODUCTS', 'QUALITY SYSTEM', 'RESOURCES', 'FEATURED PRODUCTS', 'BLOG', and 'ABOUT' are in the center. On the right, there is a search bar, 'Blog | Contact Us', 'Login or Register', and social media icons. Below the navigation is a 'SHOP BY CATEGORY' sidebar with a list of product types. The main content area features a banner for 'HIGH PERFORMANCE MICROWAVE COMPONENTS' with the Southwest Microwave logo and a 'VIEW SOUTHWEST PRODUCTS' button. Below the banner is a grid of product categories: Adapters, Attenuators, Cable Assemblies, Connectors, Dc Blocks, Directional Couplers, Launch Accessories, Low Pim, and Termination.

SHOP BY CATEGORY

- Adapters
- Amplifiers
- Antennas
- Attenuators
- Bias Tees
- Cable Assemblies
- Circulators
- Connectors
- Corning Gilbert
- DC Blocks
- Detectors
- Directional Couplers
- Filters
- Frequency Multipliers
- Isolators
- Launch Accessories
- Low PIM
- Mixers
- MMICs
- Oscillators
- Power Dividers
- Shorts and Caps
- Switches
- Terminations
- Tools
- Waveguide Components
- FIRE SALE

HASCO has a robust product portfolio accessible to customers 24/7 via our website:

www.hasco-inc.com.

The website has experienced substantial growth year-over-year since its inception in 2013.

Introducing Corning Gilbert connectors and adapters alongside Southwest Microwave's coaxial adapters and connectors indeed presents a strategic opportunity to create a comprehensive and diverse product offering. By combining these two product lines, Corning Gilbert will be able to leverage their unique features and strengths to offer customers a more complete and versatile solution for their connectivity needs. Here's how the complimentary product offering can result in greater exposure and benefits for the Corning Gilbert product line:

1. Expanded Product Range: Southwest Microwave's coaxial adapters and connectors has already established HASCO as a reliable source for various coaxial connectivity solutions. By introducing Corning Gilbert connectors like GPO, GPPO, and P3PO, we will broaden your product range to cater to a wider audience with different preferences and requirements.

2. Diverse Applications: The combination of both product lines enables Corning Gilbert to cater to a diverse range of industries and applications. Southwest Microwave connectors may be well-suited for specific applications, while Corning Gilbert connectors could excel in other areas. This diversity will allow Corning Gilbert to penetrate markets that may have been previously untapped.

3. Enhanced Solutions: Some customers may require a mix of connectors and adapters to meet their complex connectivity needs. With the integrated product offering, Corning Gilbert can provide more comprehensive solutions, addressing not only basic connectivity but also complex and unique configurations.

4. Cross-Promotion: When marketing the combined product offering, Corning Gilbert will be able to highlight how these connectors and adapters can work seamlessly together to create efficient and effective connectivity solutions. This cross-promotion can enhance the value proposition for both product lines, leading to increased customer interest and sales.

5. Leveraging Brand Recognition: Southwest Microwave has already established a reputation in the industry for its quality and reliability. By associating the Corning Gilbert connectors with this reputable brand, you're likely to gain the trust and confidence of potential customers who are already familiar with Southwest Microwave's products.

6. Customer Convenience: Offering both Southwest Microwave and Corning Gilbert products in a single platform simplifies the purchasing process for customers. They can find a wide range of connectivity solutions in one place, making their shopping experience more convenient and efficient.